



Juniper Life Sciences, LLC  
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## Strategy Consultant - Junior

Corporate • San Diego, CA / Remote

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### About Juniper

Juniper is a boutique consulting firm focused on the life sciences sector. With a team of talented individuals each with a background in the life sciences, we are uniquely positioned to tackle a high-profile set of challenges. From biotechnology to health care, we want to deliver key insights that our clients can use to improve efficiency and gain a competitive edge. We work in specialized teams, each with a deep understanding of the specific needs of our clients.

### About the Role

Our team is looking for a **Strategy Consultant - Junior** to assist us with our advisory and insights & analytics work. Ideally, the applicant will have some experience as a junior consultant in the life sciences. However, we will consider exceptional candidates with a background in an area of the life sciences or demonstrated experience in biomedical research. An appropriate combination of education and work experience will also be considered.

Our focus is exclusively on the life sciences. Therefore, candidates must have demonstrable experience in this sector, either academic or professional. Experience in similar roles in life sciences companies such as pharma, biotech, health technology, and consulting firms is a plus.

A “business sense” is highly desirable. The ideal candidate should have an interest in the business aspect of the life sciences and health care.

This position involves some degree of client interaction. As such, excellent communication skills are a requirement. While amenable to fully remote work, the candidate must have the ability to travel for client meetings and presentations as needed but not extensively.

## Responsibilities

- **Research and Data Analysis:** You will analyze scientific research, market reports, and data that will assist us in developing strategic advice for our clients.
- **Writing:** Depending on the project, you may write white papers, reports, scientific manuscripts, and other documents synthesizing research into strategic advice and incorporating feedback from experts. Additionally, you may be asked to prepare presentations for our clients.
- **Project Management and Cross-Collaboration:** You will take ownership of projects assigned to you and engage in cross-collaboration with other team members.
- **Communication:** You will communicate with the team at Juniper and depending on the project, key opinion leaders and other experts, our partners, or clients.

## Qualifications and Requirements

### *Experience & Background*

- Bachelor's degree in an area of the life sciences. An advanced or professional degree (PharmD, PhD, MD, NP, etc.) in a relevant field is highly desirable.
- Demonstrated experience in biomedical research, either in an academic position or as an analyst in the life sciences. An appropriate combination of academic background and work experience will be assessed on a case-by-case basis.
- Experience working on projects related to biotechnology, HealthTech, and medical content and strategy is a plus.

### *Aptitude & Interests*

- An in-depth understanding of the life sciences, including a holistic view of how life sciences companies create value for patients.
- Business acumen or an interest in business strategy. The ideal candidate should have an interest in the business aspect of the life sciences and health care.
- A commitment to Juniper's mission.

### *Skills*

- Analytical and problem-solving skills in a fast-paced work environment.
- Excellent verbal and written communication skills.
- Proficiency in the Microsoft Office suite, especially Word, Excel, and PowerPoint.
- Proficiency in Google Workspace and other cloud-based collaboration tools.
- Experience using data analysis software is a plus.

### *Others*

- Ability to travel as needed; up to 15% travel time.

## What You'll Bring

We look for **problem solvers** who are:

- *Entrepreneurial:* Take ownership. They generate innovative ideas and solutions, both as individuals and as team members.
- *Self-starters:* Work with minimal direction. They have excellent communication skills and work side-by-side with clients.
- *Analytical:* When faced with challenging and fast-paced situations, overcome obstacles to help clients solve complex problems.



To apply, please submit your CV to [info@juniper.life](mailto:info@juniper.life)