



Juniper Life Sciences, LLC  
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## Strategy Consultant - Senior

Corporate • San Diego, CA / Remote

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### About Juniper

Juniper is a boutique consulting firm focused on the life sciences sector. With a team of talented individuals each with a background in the life sciences, we are uniquely positioned to tackle a high-profile set of challenges. From biotechnology to health care, we want to deliver key insights that our clients can use to improve efficiency and gain a competitive edge. We work in specialized teams, each with a deep understanding of the specific needs of our clients.

### About the Role

Our team is looking for a **Strategy Consultant - Senior** to assist us with our advisory and insights & analytics work. Ideally, the applicant will have enough experience (3–4 years) to qualify for a consultant position at the **senior level**. However, we will consider exceptional candidates with substantial experience as junior consultants in the life sciences. An appropriate combination of education and work experience will also be considered.

Our focus is exclusively on the life sciences. Therefore, candidates must have demonstrable experience in this sector, either as consultants or in strategy or similar roles in life sciences companies such as pharma, biotech, health technology, and consulting firms.

A “business sense” is highly desirable. The ideal candidate should have an interest in the business aspect of the life sciences and health care.

This position involves some degree of client interaction. As such, excellent communication skills are a requirement. While amenable to fully remote work, the candidate must have the ability to travel for client meetings and presentations as needed but not extensively.

## Responsibilities

- Data analysis.
- Research.
- Communication.
- Project management and cross-collaboration.

## Qualifications and Requirements

### *Experience & Background*

- Bachelor's degree in an area of the life sciences. An advanced degree (MS, MPH, MBA, PharmD, PhD, MD, etc.) in a relevant field is a plus.
- Demonstrated experience (3–4 years) in a junior or senior consultant role in the life sciences. Alternatively, the applicant may have experience in a strategy or similar role in a life sciences company. An appropriate combination of academic background and work experience will be assessed on a case-by-case basis.
- Experience working on projects related to precision medicine and clinical diagnostics is a plus.

### *Aptitude & Interests*

- An in-depth understanding of the life sciences, including a holistic view of how life sciences companies create value for patients.
- Business acumen or an interest in business strategy. The ideal candidate should have an interest in the business aspect of the life sciences and health care.
- A commitment to Juniper's mission.

### *Skills*

- Analytical and problem-solving skills in a fast-paced work environment.
- Excellent verbal and written communication skills.
- Proficiency in the Microsoft Office suite, especially Word, Excel, and PowerPoint.
- Proficiency in Google Workspace and other cloud-based collaboration tools.
- Experience using data analysis software is a plus.

### *Others*

- Ability to travel as needed; up to 15% travel time.

## What You'll Bring

We look for **problem solvers** who are:

- *Entrepreneurial:* Take ownership. They generate innovative ideas and solutions, both as individuals and as team members.
- *Self-starters:* Work with minimal direction. They have excellent communication skills and work side-by-side with clients.
- *Analytical:* When faced with challenging and fast-paced situations, overcome obstacles to help clients solve complex problems.



To apply, please submit your CV to [info@juniperconsulting.info](mailto:info@juniperconsulting.info)