

Tyler Russell Linn

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Experienced Professional with 10 years of management and consulting experience focused on process improvement and value-realization. Have led numerous projects, from starting businesses to spear-heading projects within Department of Defense's (DoD) PEO C4I NAVWAR center that have required specialized experience in DoD acquisition, strategy, analysis, business marketing, business communication, business plan development, business systems and technology, and cost/benefit analysis.

PROFESSIONAL EXPERIENCE

Orca Crossfit

August 2018 – August 2021

Owner

Santiago, Chile

- Responsible for coordination and purchase of over \$30,000 of equipment from overseas with the government of Chile
- Lead a team of 10 temporary employees during the construction & design of gym
- Conceived and oversaw multiple social media campaigns and marketing strategies across all social media platforms leading to over 70 clients in 2 months
- Developed and successfully implemented complete accounting and payment systems for all clients
- Negotiated partnership contracts with multiple companies leading to increased revenues of 15%

Keyocoin

May 2018 – June 2019

Head of Local Experiences

Santiago, Chile

- Established executive level client relationships as a thought leader and trusted team member
- Oversight, coordination, tracking, payment and completion of over 100 bookings for the 12,000 tours, activities and local experiences already available on the KeyoPass marketplace
- Lead the sales team in acquisition of over 1000 new travel and tour partners into the growing marketplace
- Managed KeyoCoin's talent program, managing seven project-focused placements with exemplary graduates from across the globe

Client Solution Architects

May 2013 – May 2017

Program Manager

San Diego, CA

- Served as the Interim project lead for the Blue in Support of Green (BISOG) program within Fleet Readiness Directorate 100 (FRD 100) solely for 1 year, using strategic forecasting and thought leadership to attain program goals for multiple system upgrades with a financial impact of over \$20M
- Oversight of over 100 high-level, high visibility naval installations with the Digital Wideband Transmission System (DWTS) valued at over \$10M of impact
- Negotiated with multiple executive level stakeholders to secure \$30M of funding for the continued oversight of DWTS upgrades for the next 10 years
- Advised senior level Military personal on programmatic improvements needed within the ELPR-S, DWTS, and EMUT systems in the future leading to Program manager of the month award in February of 2017
- Lead the completion of Program Objective Memorandum (POM), Spend Plans, Plan of Action & Milestone (POA&M) Charts, and all White Papers for the program.

Booz Allen Hamilton

May 2011 – May 2013

Consultant

San Diego, CA

- Completion of all technical DoD acquisition and executive level documents, briefings, and processes within Microsoft SharePoint and Navy ERP for the PMW-170 program allowing the operation of over 10 highly visible multi-million-dollar portfolio projects
- Collaborated with IPT's and working groups to execute process improvement techniques to redesign DoD procedures and policies for a multi-million-dollar Department of Defense contracts within the NMT, ADNS and CBSP programs, allowing better efficiency and a 20% reduction of contract wait times
- Assisted in the integration of 21 new staff members into the contracting processes within PMW-170 to analyze problems and present solutions to clients across multiple PMW-170 program

Evolution Enterprises

Dec 2009 - May 2011

Consultant

San Diego, CA

- Aided the writing, research, facilitation of multiple government contract bids and proposals enhancing the welfare of the naval war fighter domestically and abroad for the Naval Health Research Center.
- Analyzed and formulated over 20 Independent Government Cost Estimates (ICGE) for multimillion-dollar contracts
- Tracked and organized changes in funding and personnel for over 20 government awarded proposals involving biotechnology and medical research

EDUCATION & PROFECIENCES

San Diego State University

San Diego, CA

- Bachelor of Sciences in Business Management
 - Minor in Macroeconomics

2010

Certifications & Proficiencies

- Over 6 years' experience with DoD systems including NSERC, NDE, SPIDER, NTIRA
- Navy Enterprise Software, Microsoft SharePoint, Microsoft Project, Microsoft Office Suite, Pipedrive Application, Asana Application, Spanish Language Proficiency
- Active US DoD Secret Clearance

2020

TRAINING

Defense Acquisition University:

Acquisition 101

2013

Systems Engineering 101

2013

Earned Value Management

2014

Cost Benefit Analysis

2017

DAWIA Level 1 Certification

2016

Microsoft Project

2012

UDEMY:

Agile and Scrum 101

2020